

# KW PREP MODULES



## 1 Before Starting Prelicensing

- Module 01 || **Welcome to KW Prep:** Inspirational overview
- Module 02 || **The Blueprint:** Explore goals and create a plan to succeed and excel

## 2 During Prelicensing

- Module 03 || **Assess, Commit, Repeat:** Revisit your blueprint and identify what has changed and what is most important
- Module 04 || **Your Big Why:** Discover your drive to achieve
- Module 05 || **A Day in the Life:** Learn how to build a plan for each day of your new career
- Module 06 || **Get Ready, Get Set, Get MINDSET, Go:** Develop a positive and productive mindset
- Module 07 || **Say What:** Creating conversations that bring value
- Module 08 || **Commitment vs. Recommitment:** Move from goals to actions
- Module 09 || **Broke to Broker:** Begin building a database and learn to condition yourself daily for your most important daily habit
- Module 10 || **The Words We Choose:** Get intentional about your conversations
- Module 11 || **Real Estate Math:** Prepare financially for your career in real estate
- Module 12 || **Nuancing Niceness:** Build relationships by using best practices
- Module 13 || **Leverage:** Identify people, systems and tools that guide success

## 3 Before Testing

- Module 14 || **Test Prep:** Form helpful habits for your exam
- Module 15 || **Energy:** Establish simple routines to create momentum in your life

## 4 Before Onboarding / Joining the MC

- Module 16 || **Mind the Gap:** Determine a plan and next steps to kick-start your career
- Module 17 || **Passing the Baton:** Create a personal growth plan to cast a vision of how you'll succeed in your first year as a real estate professional